### Greening the food supply chain

Creating relationships between farmers and markets

Michelle Miller, UW-CIAS mPower October 2016

### CIAS – the sustainable ag research center at UW



# The food system as a complex adaptive system



# System relationships are:

- Non-linear
- Delayed
- Discontinuous

### Made up of critical thresholds

- Give inaccurate feedback
- Give untimely feedback

--Donella Meadows

# Food system resiliency

### **Optimize diversity**

 Different types of foods grown, available

### Different sizes of businesses

• Different supply chains

### **Optimize efficiency**

- Cropping systems manageable
- Enough product to fill a truck
- One point to load and unload

# Beginning farmers and profitability

Farmers smaller than \$75k are reliant on offfarm income.

Farmers \$350k-\$1m: half show positive returns and the top quartile are making 42% ROA.

Farmers selling over \$1m: 75% are profitable, with top quartile making 65% ROA.

# Crop diversity at the landscape scale



#### From Aguilar et al 2014



## Wholesale food movement



#### $A \longrightarrow B$

BIGTRUCK

SHIPPER OWNS PRODUCT

#### $B \longrightarrow C$

SMALLTRUCK

RETAILER OWNS PRODUCT

### Critical transportation thresholds for efficiency

- Direct markets 50-60 miles
- Regional markets ~400 miles
- City scale when a "congestion barrier" forms at the edge of the city (~200k?)
- Truck size 53' trailers / 30 pallet footprints
- Tractor/trailer weight, empty 28k-40k#
- Weight with loaded trailer max 80k#
- Hwy speed minimum for diesel 55mph
- Diesel \$ before alt fuel competitive \$3.75
  Others?

## Infrastructure for regional food supply chains – Ontario Food Terminal



## CIAS Harvest Dinner November 5, 2016 University Club



### CENTER for INTEGRATED AGRICULTURAL SYSTEMS